



GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 2/29/2024

Multiple District 24

LOCATION: VIRGINIA

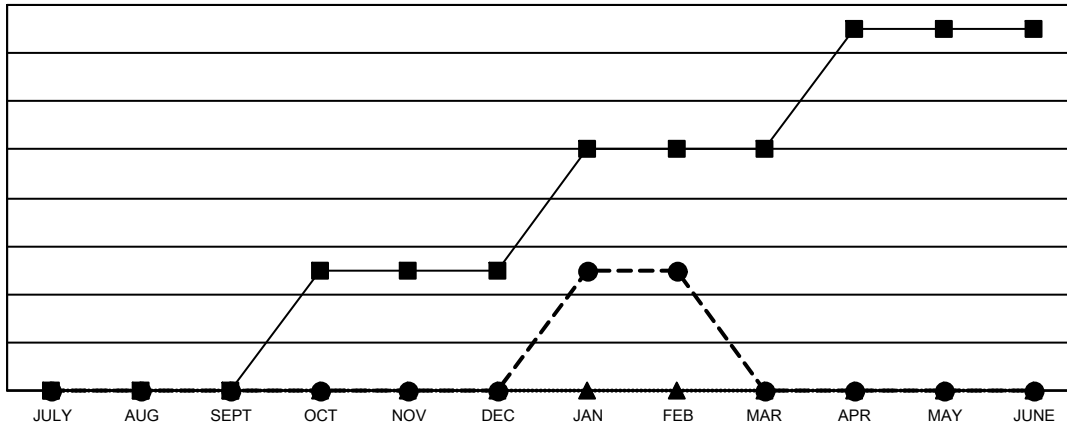
GMT: OPEN

GMT CA 1

| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2023-2024 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 0 | 0 | 2 |
| OCT/NOV/DEC | 1 | 0 | 1 |
| JAN/FEB/MAR | 1 | 1 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 |

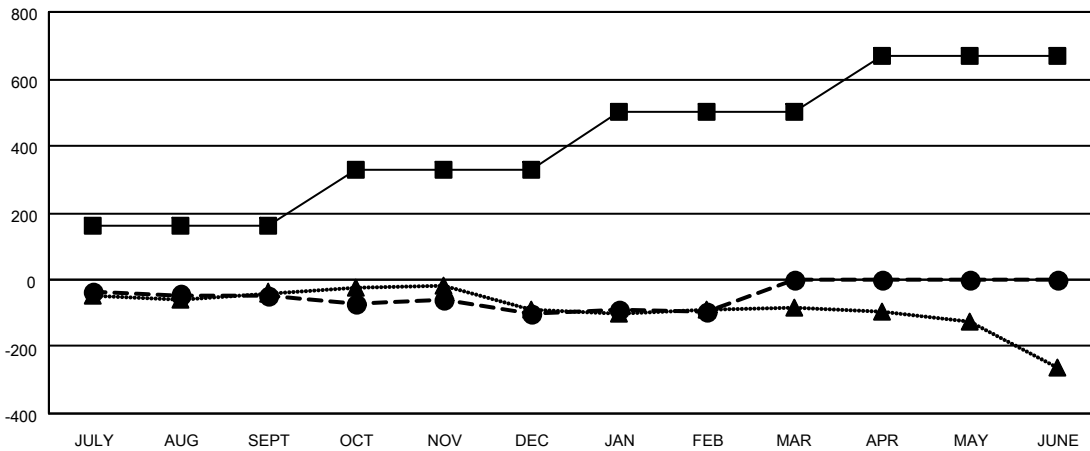
| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2023-2024 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 159 | 137 | 155 |
| OCT/NOV/DEC | 170 | 143 | 176 |
| JAN/FEB/MAR | 174 | 122 | 106 |
| APR/MAY/JUNE | 164 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



- - CURRENT YEAR GOALS FOR NEW CLUBS
- - CURRENT YEAR ACTUAL NEW CLUBS
- ▲ - LAST YEAR ACTUAL NEW CLUBS

GOALS AND ACTUAL MEMBERS CUMULATIVE



- - MEMBER GROWTH NET GOAL
- - MEMBER GROWTH ACTUAL
- ▲ - LAST YEAR MEMBERSHIP ACTUAL

| | | | | | | | | | | | | | | |
|---|---|--|----------------|---|-------|-----|--------------|------------|--|--|---------------------------|-----|---------------------------------|-----|
| <p>DROPPED CLUBS: 3</p> | <p>103 CLUBS OF 221 ADDED 1 OR MORE NEW MEMBERS</p> | <p>GENDER DISTRIBUTION</p> <p>MALE 3,271 (61.73%)</p> <p>FEMALE 2,028 (38.27%)</p> | | | | | | | | | | | | |
| <p>DROPPED MEMBERS</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">DECEASED</td> <td style="text-align: right;">67</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">0</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">370</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: right;">437</td> </tr> </table> | DECEASED | 67 | CLUB CANCELLED | 0 | OTHER | 370 | TOTAL | 437 | <p style="text-align: center;">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">909</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">458</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 909 | FAMILY MEMBERS PAYING HALF DUES | 458 |
| DECEASED | 67 | | | | | | | | | | | | | |
| CLUB CANCELLED | 0 | | | | | | | | | | | | | |
| OTHER | 370 | | | | | | | | | | | | | |
| TOTAL | 437 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 909 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 458 | | | | | | | | | | | | | |